

THE SUNDAY BUSINESS POST

BUPA
Ireland

iQuest

the 3rd national Health summit

May 24th & 25th 2005
Croke Park Conference Centre
Dublin

Facing
Our
Healthcare
Challenges



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the 3rd national health summit

Introduction

Facing Our Healthcare Challenges

The Irish health service faces many challenges. Everyone agrees that both more investment and fundamental reform is necessary if we are to have a modern, efficient health service that is responsive to the needs of patients.

Funding and reforming the health service are among the many topics that will be explored, discussed and debated at the third annual Health Summit. This event will focus on the business and delivery of healthcare and is designed to facilitate dialogue between the key health parties – government, public and private hospitals, health funds, doctors and other healthcare providers. The summit is now in its third successful year and has become established as a premier event for anyone involved in the management and delivery of healthcare in Ireland.

The Sunday Business Post and iQuest would like to thank our main sponsor, BUPA Ireland, for its contribution and support again this year.

Conference Summary

This conference will examine the challenges facing our health service. Topics at this year's conference include:

- Why we need to really **invest in primary care**
- Facing the challenge of **funding our health service** in the face of ever expanding demand, new technologies and an ageing population
- How can we develop a more **equitable healthcare** system?
- **Consumer power** – future healthcare consumers will move from being weak patients to powerful consumers
- **Reform** in secondary care
- The **Swedish Experience** – what Ireland can learn
- Special **presentation streams** on our **binge drinking** culture, **staff retention** in the health service, **complementary and alternative therapies** and building the business case for **ICT investment in healthcare**
- A vision for **improving individual wellness**
- Opportunities and challenges for **R&D in health**

Comments from delegates at the 2004 Health Summit

"Thank you for organising this important conference"

Professor Paul Finucane, Medical Council

"This seminar is important for us all as individuals and as a society"

John Kiernan Innovex Ireland

"Very well organised, thought provoking and friendly conference"

Veronica Larkin, Midland Health Board

"Overall very informative and enjoyable"

Niamh McGowan, Health Insurance Authority

"An excellent forum for relevant and topical issues"

E. Madden, Claymon Laboratories.

Who should attend

This conference has been researched and designed for key decision makers in healthcare provision in the private and public sector:

- Healthcare management and administrative bodies
- Pharmaceutical companies
- Suppliers of healthcare goods and services
- Healthcare support companies
- Health insurance
- Management and healthcare consultants
- Banks and financial bodies
- IT vendors



Professor David Haslam, Immediate Past Chairman, Royal College of General Practitioners, UK & visiting Professor of Primary Healthcare, de Montfort University, Leicester (UK)

David Haslam is immediate past Chairman of the Royal College of General Practitioners, and visiting Professor in Primary Healthcare at de Montfort University, Leicester. He is also a member of the Postgraduate Medical Education Training Board, a member of the National Advisory Board to the National Primary Care Development Team, a member of the Healthcare Commission Advisory Group on Clinical Strategy, a clinical strategy adviser to "Dr Foster", and a member of the Executive Group of the Medicines Partnership.

He has been a GP in Ramsey, Cambridgeshire since 1976 and is a Fellow of the Royal College of GPs, a Fellow of the Faculty of Public Health and a Fellow of the Royal College of Physicians. He was awarded a CBE in 2004 for services to medicine and healthcare.



Matthew Young, Director of Public Policy Projects, the Adam Smith Institute (UK)

Matthew Young is a director at the Adam Smith Institute – a public policy think tank whose role is to put new ideas into public policy debate that will advance principles of economic freedom, choice, competition and open markets. Working alongside policy makers of the day, the institute develops practical policy strategies that bring about real change.

He was formerly a Treasury civil servant, a press secretary at 10 Downing Street and private secretary to the head of the civil service.

He has advised government and banks on the privatisation of a number of government agencies and major contractorisation projects. His published papers include trade union reform and IT management in the civil service, reform of the state benefits and pensions systems and strategies for reform in state-funded healthcare and education.



Johan Hjertqvist, Founder & President, Health Consumer Powerhouse, Brussels (Belgium)

Johan Hjertqvist is the founder and president of the Health Consumer Powerhouse in Brussels/Stockholm, the European do-tank for better healthcare by consumer information and knowledge.

He has a Master of Law degree from the University of Stockholm and in the late 1970s was instrumental in founding and building the Timbro Health Policy Unit, a division of the Timbro Policy Group, Stockholm, Sweden, for a long time the sole think tank in Sweden (and still the most influential one).

He has a background in healthcare policy and welfare entrepreneurship and he writes and lectures on healthcare reform. His publications are internationally well-known inspirations for reform. In 1999, he led a four-year project analysing the transformation of healthcare in the Stockholm region. He also acted as an adviser to the Greater Stockholm Council with a focus on market infrastructures where purchasers and providers can meet. He has also played an active role in the transition of internal market ideas to a number of countries - including Britain, Norway and Canada



Jeffrey D Miller, Vice-President, Health & Education Industry, Hewlett-Packard Company (US)

Jeff Miller is vice-president of Health and Education Industries in HP's Worldwide Public Sector, Health and Education organisation with responsibility for market strategy, business planning, solutions development and he also oversees marketing and sales activities.

He joined HP in July 2004, and has more than 20 years of professional experience in strategic planning, product development, and operational process improvement for organisations in the healthcare, manufacturing and technology industries. Most recently, he led the development and delivery of management consulting services at the Advisory Board Company and Deloitte Consulting. Previously, he managed a variety of business strategy, product planning and development operations organisations at IBM.

He is a guest lecturer at the University of North Carolina School of Public Health. He has also served as the technical adviser to the Hospital and Health Networks Most Wired Hospitals programme. He holds an MBA from the Fuqua School of Business at Duke University in Durham, North Carolina and a bachelor's in Economics from Northwestern University of Chicago.



History...

The 2003 and 2004 Health Summits provided a unique forum that brought together the who's who of the health industry to debate Ireland's ever-changing healthcare environment.

iQuest and The Sunday Business Post are fully confident that this forum will grow and develop substantially for many years to come, to provide delegates with a fully comprehensive, educational and enriching conference experience.

2004 attendees included delegates from the following organisations:

- Department of Health & Children
- Fannin Healthcare
- Prospectus Consulting
- Southern Health Board
- Midland Health Board
- North Eastern Health Board
- Western Healthboard
- ECA Healthboard
- E.R.H.A
- Health Service Executive
- Irish College of General Practitioners
- Genesis
- Health Ireland Partners
- Mental Health Commission
- St. Joseph's Private Hospital
- The Blackrock Clinic
- Rotunda Hospital
- Mater Private Hospital
- Adelaide Meath Hospital
- St. James Hospital
- St. Francis Private Hospital
- Health Insurance Authority
- Touchstone Healthcare Ltd
- Baxter Healthcare
- irishealth.com
- Royal College of Surgeons
- Irish Medical Organisation
- Irish Hospital Consultants Association
- Irish Nurses Organisation
- Irish Pharmaceutical Association
- DCC Healthcare
- Siemens
- Intel Ireland
- Servier Laboratories Ltd
- Mercer Healthcare Practice
- Rutland Centre Ltd
- VHI
- H2H Care
- The Competition Authority
- Johnson & Johnson Medical

Day 1

Programme

The Third National Health Summit
May 24 & 25, Croke Park, Dublin

Tuesday, May 24th, 2005



8.00 Coffee & registration

8.45 Chairman's opening address
Martin O'Rourke, Managing Director, BUPA Ireland



9.00 **MINISTERIAL ADDRESS**
Mary Harney, Tánaiste & Minister for Health & Children

PRIMARY CARE



9.20 **INTERNATIONAL OPENING ADDRESS**
Investing in primary care can save lives and money
The evidence is clear that countries whose health systems are more oriented to primary care achieve better levels of health, higher life expectancy, better health outcomes, higher satisfaction with healthcare, lower overall healthcare costs and lower medication use.

- The results of investment in primary care
 - Why do policy makers focus more on secondary care?
 - The "risk-sink" function of primary care
- Prof David Haslam, Immediate Past Chairman, Royal College of General Practitioners, UK & visiting Professor of Primary Healthcare, de Montfort University, Leicester**

10.00 **PANEL DISCUSSION:** Check-up on Ireland's Primary Care Strategy
The government's health strategy, published in 2001, put primary care at the centre of the health system. Primary care is the first point of contact people have with the health system and, as pointed out in the strategy, it is the appropriate setting to meet 90-95 per cent of all health and personal social service needs.

Topics for discussion:

- Where are we now with the strategy?
- Successes to date
- The obstacles facing implementation
- The need for a culture change in primary care

Each panellist will speak for 10 minutes followed by an open forum discussion with delegates encouraged to participate

Panellists:

Dr Eamonn Shanahan, Chairman, Irish College of General Practitioners

Ivan J Perry, MD, PhD, Department of Epidemiology & Public Health, University College Cork & Chairman, National Primary Care Steering Group

Aidan Brown, National Director of Primary, Community & Continuing Care, Health Service Executive

10.45 Morning break & exhibition viewing

11.15 **CASE STUDY:** 'Way2Go, for a healthier you' – educating Ireland on healthier living

In response to the growing worries about the increasing levels of obesity in Ireland, the 'Way2Go, for a healthier you' project aims to educate adults and children on how to achieve their full health potential. It will educate on good nutrition, interesting ways to be more physically active, both individually and as a family, and address some psychological issues associated with living in an affluent society. The targeted audience are children and their parents. This presentation details the project currently running nationwide.

Paula Mee, BSc, Dip Dietetics, MSc in Health Sciences, Food & Nutrition Consultant

Dr Mark Harrold, Clinical Psychologist, Health Service Executive, Northeast Region

FUNDING THE HEALTH SERVICE

11.50 **INTERNATIONAL KEYNOTE ADDRESS**

Facing the health funding challenge
Healthcare systems that are heavily dependent on tax funding will always fail to keep pace with upward pressures driven by medical technologies, demanding patients and an ageing population. This thought-provoking presentation will describe the challenges and the essential direction for reform.

- How much are we spending...where are the benefits in access and quality?
- What are the cost drivers...are we running to keep still?
- We are heading for uncharted waters...but there is a compass

Matthew Young, Director of Public Policy Projects, the Adam Smith Institute, UK

12.50 **JOINT PRESENTATION & DISCUSSION:** Options for healthcare funding – the challenges and difficulties ahead

The healthcare strategy states that the current system of funding, ie from central taxation complemented by private health insurance, will be retained. However, if we are committed to a low tax economy, it will be increasingly difficult for government to meet our health service needs.

Each speaker below will speak for 15 minutes followed by an open forum discussion with delegates encouraged to participate.

Nothing comes from nothing – choices and constraints in healthcare finance
Professor Charles Normand, Edward Kennedy Professor of Health Policy & Management, University of Dublin, Trinity College

Is there any case for changing the basis of funding health services in Ireland?

Kieran Devery, Director Consulting, Deloitte

1.15 Lunch & exhibition viewing

2.35 Welcome back from afternoon chair

EQUITY & ACCESS TO HEALTHCARE

2.40 The regulatory crisis in Irish healthcare – impact on patients, consumers and the system

Research shows that successive governments have failed to facilitate the emergence of real competition and incentives in healthcare provision. This has a wholly negative impact on healthcare outcomes, patient welfare and efficiency.

- There is a regulatory crisis – its nature and origins
- Impact on key stakeholders
- Some solutions – how we can progress towards a more equitable and less regressive healthcare system

Professor Ray Kinsella, Department of Banking & Finance, Michael Smurfit Graduate School of Business, University College Dublin

3.10 Politics, ideology and the failure to reform Irish healthcare

The Irish healthcare system differs greatly from other European states. Income, not need, determines access to care. A declining proportion of the population may access free primary care. Public hospitals offer fast-track access to privately insured or fee-paying patients. The government won't increase tax to fund universal care, but has extended tax subsidies for private care. This presentation examines the forces – political, ideological and ecclesiastical – which underlie this peculiarly inequitable and inefficient healthcare system.

Maev-Ann Wren, MA (Econ), Journalist, economist and author of *Unhealthy State – anatomy of a sick society*

3.50 Afternoon break & exhibition viewing

CONSUMER POWER IN HEALTHCARE

4.20 **INTERNATIONAL LOCKNOTE ADDRESS**

From weak patient to powerful consumer
Typically the welfare state treats health as a burden to the public economy. Focusing on figures rather than outcome, politicians try to limit the growing costs of new treatments and drugs. But, health and care will become the growth segments of every economy, creating wealth and quality of life and raising new questions on how to assess the efficiency and the outcomes of health policy.

- The European health consumer in 2015 – an ID card
- How do we get there from here?
- A revolutionary set of values
- The rise and fall of healthcare taylorism
- Information, knowledge, self-management
- From cost control to growth industry

Johan Hjertqvist, President, Health Consumer Powerhouse, Brussels

5.10 Chairman's closing remarks

Drinks reception until 6.30pm



Wednesday May 25th, 2005

8.00 Coffee & registration

8.45 Opening remarks from morning chair

HEALTHCARE REFORM

9.00 OPENING ADDRESS

- The Reform Agenda in acute hospitals
- The Service Plan 2005
- Update on the Tánaiste's 10-Point Plan
- Key strategic issue for the National Hospitals Office

Pat McLoughlin, Director, National Hospitals Office, Health Service Executive

9.45 INTERNATIONAL CASE STUDY

The Swedish Experience: What Ireland could learn from Sweden

Few would have expected that the inspiration for healthcare reform would come from Sweden, a country once renowned for its deeply rooted belief in the welfare state. But, in the 1990s, under pressure from patients and health service workers, the healthcare system shifted from one characterised by public service monopoly, hierarchy and top-down attitudes to one of having diverse providers and increased consumer power.

- The impetus for reform
- The main features of healthcare reforms in the 1990s



- The outcome
- Lessons learned and some simple steps that could have made all the difference

Arne Bjornberg, PhD, Chief Executive, Pollex Retro AB & Senior Researcher, Health Consumer Powerhouse, Brussels

10.30 Morning break & exhibition viewing

Choose between stream 1 & 2

STREAM 1 – OUR BINGE DRINKING CULTURE

11.00 Drinking to get drunk – the dangers of binge drinking

This presentation outlines the various dangers associated with the development of people drinking to the point of oblivion, which, it seems, has now become the norm.

- Health risks
- The normalisation of heavy drinking in Ireland and Britain
- Links to depression, attempted suicide and suicide
- Links to accidents and incidents
- Why there is so much concern and what can be done to sort out this problem

Rolande Anderson, BSS (Hons), C.Q.S.W, Project Director, 'Helping Patients with Alcohol Problems', Irish College of General Practitioners



11.45 Changing our binge drinking culture

Our highly publicised binge drinking culture reveals the dark side of our relatively new-found economic success. Why is our drinking out of control?

- Our current drinking patterns and why we drink the way we do
- The impact on society
- Facing this challenge into the future

Dr Joe Barry, Senior Lecturer in Public Health, Department of Public Health & Primary Care, Trinity College Dublin

STREAM 2 – ICT IN HEALTHCARE

11.00 Investing in ICT in healthcare: The Business Case

ICT in healthcare continues to develop at a rapid pace. For many years, Ireland has under-invested in ICT as more urgent clinical needs have traditionally taken precedence. However, international experience demonstrates that investing in ICT delivers significant benefits to patients and healthcare personnel. This session examines the business case for strategic investment in ICT against a backdrop of competing investment opportunities.

- What is the appropriate level of investment in ICT in healthcare?
- What are the strategic needs of the sector – from patient through to primary care, hospital to senior management?
- How can investment appraisal be improved to ensure value for money?
- How can the sector ensure ICT investments are delivered successfully and that benefits are realised?

David Hearn, Partner, Deloitte



11.40 **CASE STUDY:** Telemedicine lets children go home to heal
Doctors at a Belfast children's hospital are using video conferencing technology to remotely home-monitor paediatric cardiac patients throughout Northern Ireland. This presentation explains how telemedicine makes a difference in healthcare provision to children with congenital heart disease.

- What is telemedicine?
- The benefits telemedicine brings to clinicians and patients:
 - Remote diagnosis in the critically ill new born
 - Outpatient assessment of children with heart murmurs
 - Home monitoring of children with major congenital heart disease
- The cost-benefit analysis

Dr Brian Grant, Specialist Registrar, Dept of Paediatric Cardiology, Royal Belfast Hospital for Sick Children

12.30 Lunch & exhibition viewing

1.45 Welcome back from the afternoon chair

Choose between stream 3 & 4

STREAM 3 – COMPLEMENTARY & ALTERNATIVE MEDICINE (CAM)

With many people now seeking to combine the best of complementary and conventional healthcare it is increasingly essential that people have access to well-regulated, qualified complementary practitioners. This stream will update you on the work of the National Working Group on Regulation of Complementary Therapists and will showcase a recent winner of a prestigious national Prince of Wales award for integrated healthcare in Britain.

1.50 The National Working Group on the Regulation of Complementary Therapists

- Background to the setting up of the NWG and work to date
 - Current developments in complementary therapies in Ireland
 - Complementary or alternative?
 - The need for public information
 - How complementary therapies can save money for the health service
 - Integrated healthcare – is Era 3 medicine on its way?
- Teri Garvey, Chairperson, National Working Group on Regulation of Complementary Therapists**



2.30 **CASE STUDY:** Christie Hospital NHS Trust – an award-winning complementary therapy initiative

The Christie Hospital NHS Trust is the largest cancer treatment centre of its kind in Europe and an international leader in cancer research and development. This presentation details the work of the complementary therapy team at the hospital, which won the prestigious Good Practice in Integrated Healthcare award in 2003 from the Prince of Wales Foundation for Integrated Health.

- An overview of the development of complementary therapy at Christie Hospital
 - Key integration challenges
 - Overview of recent research work in cancer care
- Peter A Mackereth, MA, RGN Dip. Nursing Cert Ed, Clinical Leader/Lecturer Complementary Therapies, Christie Hospital NHS Trust & Salford University, UK**



STREAM 4 – NURSE RECRUITMENT & RETENTION

Chaired by Dr Marie Carney, Head of Nursing & Midwifery, University College Dublin, this stream will explore the issues around how we have developed a shortage of nurses and what we are doing to recruit and in particular, retain staff in our health service.

1.50 Nurse recruitment & retention – facing the challenges of the 21st century

- Background to our nursing shortage
- Influencing factors around the changes in nurse training
- Initiatives undertaken by the Dublin academic teaching hospitals
- Retention strategies

Marie Keane, Director of Nursing, Beaumont Hospital, Dublin & Maureen Lynn, Coordinator, Recruitment & Retention Project, Dublin Academic Teaching Hospitals

2.25 Navigating the cultural divide: how international staff working in Irish healthcare adjust to living and working in Ireland

Drawing on exploratory evidence from Filipino nurses working in Ireland, this presentation explores the extent to which personal competencies, work roles and organisational policies may be important in facilitating the adjustment many international healthcare workers have to make to living and working here.

Dr Michael Morley, Assistant Dean, Research & Senior Lecturer, Kemmy Business School, University of Limerick



2.50 Open discussion

3.10 Afternoon break & exhibition viewing

AFTERNOON PLENARY SESSIONS

IMPROVING HEALTH & WELLNESS

3.30 **INTERNATIONAL KEYNOTE**

Innovating healthcare to improve individual wellness

The common goal of all stakeholders in the health service is to improve individual wellness. This can be achieved by enabling collaboration between the entire “value chain” of organisations and processes that ultimately contribute to an individual’s overall wellbeing. Hear how this approach can accelerate the delivery of new products and treatments that will enable individuals and society to make more informed, cost effective wellness choices.

- Emerging transformations in healthcare
- Current imperatives for improving health and wellness
- A vision for improving individual wellness

Jeffrey D Miller, Vice-President, Worldwide Health & Education Industry, Hewlett-Packard Company, US



4.10 **LOCKNOTE ADDRESS**

R&D for health: opportunities and challenges
Clinical research is essential to the development of new medicines and therapies. However, the current EU directive governing clinical drug trials could trigger an avalanche of paperwork for the industry, increased costs and drug companies being driven out of EU member states.

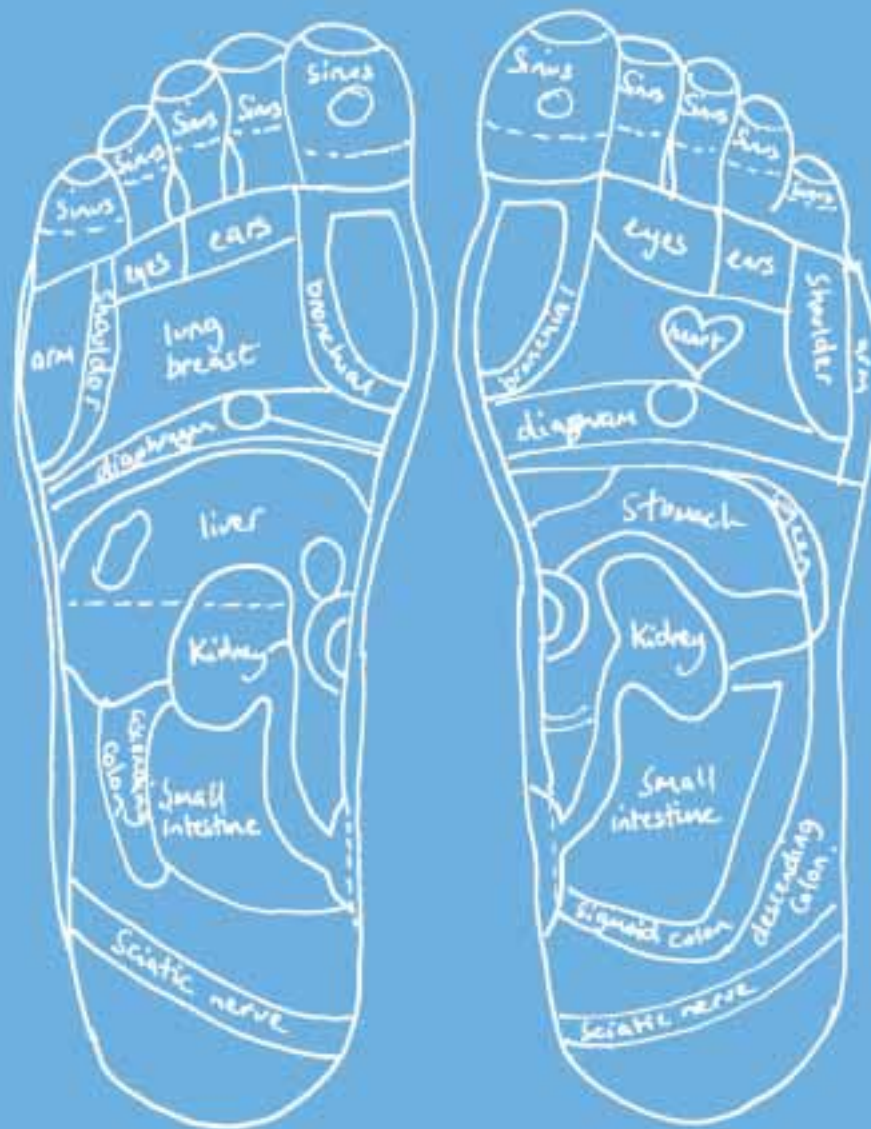
- The vital role of clinical research
- Its history in Ireland
- Revenue-generating opportunities for the health service
- Obstacles to development

Professor John Paul Crown, Consultant Oncologist, St Vincent’s Hospital, Dublin



4.50 Chairman’s closing remarks & conference ends





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BUPA Ireland

At BUPA Ireland, we are always striving to ensure innovation and excellence for all our members. This innovation is evident in the new benefits that we have brought to the market over the past number of years, including:

- Our unique 50 % refund on everyday medical expenses on our HealthManager schemes
- Cover for complementary therapies, now including reflexology
- Excellent maternity packages, with cover for baby massage on all post-natal care packages
- A treatment guarantee – a unique benefit for BUPA Ireland members waiting for longer than three months for a procedure. We will arrange cover in Ireland or another EU country.
- A wide range of screening services including men and women's cancer screening and executive health checks.
- Cancer care support, including cover for manual lymph drainage

For the third year running, in 2005, BUPA Ireland has been named one of Ireland's Best Ten Companies to work for. What makes achieving this award so special is that it is based on the views of the BUPA Ireland team.

We continue to strive for top quality customer service for our all members. The awarding of the Excellence Ireland Quality Mark has reinforced our commitment to offering the best customer care in Ireland.

Looking after the healthcare needs of our members is what we do best.

If you would like to talk to us, feel free to get in touch.

Call **1890 700 890** or visit our website at www.bupaireland.ie or e-mail us at betteroff@bupaireland.ie

HP

HP is Ireland's largest IT and services company, with over 4,000 employees nationwide. HP's strategy is to offer products, services and solutions that are high tech, low cost and deliver the best customer experience. Our annual R&D investment of nearly \$4 billion fuels the invention of products, solutions and new technologies, so that we can better serve customers and enter new markets.

The goal of HP's health strategy is to offer technological solutions that transform healthcare, optimising performance within each of the health industries and accelerating the delivery of new products and treatments that will result in the ability of individuals and society to make more informed, cost effective wellness choices.

HP's health solutions centre around five basic needs of the healthcare value chain. These include:

1. The need to manage clinical innovation
2. The need to enable collaboration with ecosystem partners
3. The need to improve quality of care
4. The need to drive process efficiency to maximise resource effectiveness
5. The need to manage regulatory change

HP's role is to translate these customer needs to IT requirements leading to greater access, integration and ultimately to a transformation of the way healthcare is delivered to improve wellness.

DELOITTE

Deloitte is the leading provider of strategic, financial management and information technology services to the Irish health sector, working extensively with hospitals, health agencies and health practitioners, both in the public and private sectors. Our most recent projects include the Value For Money Audit of the health services and delivery of national SAP implementations covering financials, supply chain and human resources.

Deloitte's healthcare team is drawn from a range of backgrounds with expertise relevant to the needs of the sector in the areas of strategy, finance and financial management, information technology, supply chain and human capital management. Deloitte, one of Ireland's leading professional services firms, provides audit, tax, consulting and financial advisory services through nearly 800 people in Dublin, Cork and Limerick. Known as an employer of choice for its innovative human resources programmes, the firm is dedicated to helping its clients and its people excel.

PFIZER HEALTHCARE IRELAND

Pfizer Healthcare Ireland (PHI) is a Division of Pfizer PGP, which is part of Pfizer Inc based in New York. PHI is responsible for the clinical trials, medical and marketing support and sales of Pfizer prescription medicines in Ireland.

Globally, Pfizer invests more than \$7 billion annually on researching new and innovative medicines to deliver better health outcomes for patients. Pfizer's therapeutic range includes medicines in the area of Alzheimer's disease, Anti-Infective, Arthritis, Pain, Oncology, Ophthalmology, Urology, Schizophrenia, Depression, Respiratory and Hypertension. Pfizer is committed to supporting medical education, patient access and evidence-based medicine. The company is also committed to increasing patient access to medicines, improving outcomes and effectiveness of medical intervention and supports policies that promote innovation and minimise the spiraling growth in costs of research and development.

Pfizer has extensive manufacturing and financial operations in Ireland, employing more than 2,200 individuals, supporting global operations with state-of-the-art bulk pharmaceutical manufacturing and facilities. The company champions government policies that aid foreign direct investment and underpin Ireland's competitiveness in a global market.

PHI is involved in many community initiatives, for example the Way to Go programme, which is a collaborative project and aims to help in educating the young and adult population on the importance of eating and living healthily. This project came about as a direct result of concerns around obesity in Ireland. Additionally, PHI supports many local charities, some examples of which are the St Vincent de Paul Society and Focus Ireland.

Booking form

First name Last name.....

Title..... Company

Nature of Business.....

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Fax..... E-mail

Please fill in the delegate name below as you would like it to appear on the delegate badge

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If you do not want to receive information on other Sunday Business Post and iQuest events,

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Registration fees

please tick as appropriate

Early Bird – registration and payment before May 4, 2005

1 Day €440 plus Vat €92.40 = €532.40

2 Day €680 plus Vat €142.80 = €822.80

Registration and payment after May 4, 2005

1 Day €480 plus Vat €100.80 = €580.80

2 Day €750 plus Vat €157.50 = €907.50

Please tick which streams you will be attending on day 2

Day 2 Morning Stream 1 or Stream 2

Day 2 Afternoon Stream 3 or Stream 4

Special discounts

Send three or more delegates from the same organisation and save 10 per cent off the total registration fee (before Vat)

Cancellations

Refunds are not available, but places are transferable once notice is given

Payment must be received before the event

Method of payment

Payments by cheque made payable to The Sunday Business Post
(Envelopes marked National Health Summit 2005)

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the 3rd national Health summit

May 24th & 25th 2005
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