

THE SUNDAY BUSINESS POST

iQuest

December 10, 2008  
Croke Park Convention Centre  
Dublin

## The 3rd National Summit

# Infrastructure

Challenging Times: Critical success factors in delivering world class infrastructure



# introduction

## THE THIRD NATIONAL INFRASTRUCTURE SUMMIT

December 10, 2008, Croke Park Convention Centre, Dublin

### CHALLENGING TIMES: CRITICAL SUCCESS FACTORS IN DELIVERING WORLD CLASS INFRASTRUCTURE

Taoiseach Brian Cowen has clearly indicated that difficult adjustments lie ahead for the public finances. Though investment in **key infrastructure initiatives** and capital funding remains a priority, now more than ever the government must ensure that we achieve value for money across all areas of infrastructure and transport delivery in order to secure long-term growth and prosperity. Continued investment in major **core economic infrastructure** is paramount to sustained growth and future competitiveness. This year's infrastructure summit will examine where the priorities now lie for critical infrastructure development. After Budget 2009, where now are the NDP's priorities to secure Ireland's future competitiveness? The deterioration in the government's finances is forcing them to fund a larger part of planned NDP capital spending from borrowing. We'll be examining closely what that borrowing requirement will be and what it will be invested in...

#### Here is a selection of some of the well-known organisations which attended in previous years:

Iarnrod Eireann; Commission for Aviation & Regulation; Port of Cork, An Bord Pleanala; Department of Finance; Department of Education; Dublin CC; Wexford CC; Beaumont Hospital; John Sisk & Son, AIB Corporate Banking; Dun Laoghaire Rathdown CC; Dublin Chamber of Commerce; Bruce Shaw Partnership; Anthony Reddy & Associates; White, Young & Green; Department of Transport; McCann FitzGerald; HRK Architects; Tobin Consulting Engineers; IDA; Office of Public Works; Beauchamps Solicitors; South Dublin CC; Laois CC; RPA; KPMG; FCC Construction; Sligo IT; Barclays Bank; Bord Gáis; Bannan Commercial; Kildare CC; Indaver; Fingal CC; Golder Associates; Arup Consulting; Integrated Facilities Solutions; Galway CC; Serco Integrated Transport; Project Management Group; Veolia Transport; Monaghan CC; Railway Procurement Agency; Booz Allen Hamilton; Grontmij; Hochtief PPP Solutions (Irl) Ltd; The British Embassy; Competition Authority; Commission for Aviation Regulation; Forfás; EPS Consulting; Trinity College Dublin; The Health Partnership; Strategic Investment Board; Grangegorman Development Agency

#### Delegate Profile

This summit has been researched and designed for decision-makers in the planning, delivery and financing of public infrastructure such as:

- Planners and strategists
- Policy and decision-makers
- CEOs/MDs
- Finance Directors
- Project Developers
- Economists/Investment Analysts
- Bankers/Financiers
- Public Sector Managers
- Private sector contractors/service providers
- Financial/Legal Advisors
- Regulatory Bodies
- Elected Representatives

#### Delegate feedback from our last Infrastructure Summit Based on delegates surveyed at the National Infrastructure Summit 2007:

- An average **97%** of respondents rated the summit as very good or excellent.
- An average **94%** of respondents agreed with the statement "The conference represented a good investment of time and money."
- **100%** of respondents agreed with the statement "I found the conference to be very informative."

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# speakers



## **Mr Brian Lenihan, TD, Minister for Finance**

Brian Lenihan was appointed as Minister for Finance on May 7, 2008.

He has served as Minister for Justice, Equality and Law Reform from June 14, 2007 to May 2008. Prior to that he had been Minister of State with responsibility for Children at the Department of Health and Children, the Department of Justice, Equality and Law Reform, and the Department of Education and Science.

He was first elected to the Dáil in April 1996 in the by-election caused by the death of his father, Brian, who had been a deputy in Dublin West since 1977. During the 28th Dáil, Brian Lenihan was chairperson of the All-Party Oireachtas Committee on the Constitution which considered changes in the abortion laws. He was also a member of the Committee on Procedure and Privileges.

He is a son of Brian Lenihan, former Tánaiste and a Minister in various portfolios, who was a Dáil deputy for Roscommon-Leitrim from 1961 to 1973 and for Dublin West from 1977 to 1995. He is a brother of Conor Lenihan, Dáil deputy for Dublin South-West, and a nephew of Mary O'Rourke, Dáil deputy for Longford-Westmeath, who has held various ministerial posts. He is a grandson of Patrick Lenihan, Dáil deputy from 1965 to 1970.



## **Brian Murphy, Deputy Director, National Development Finance Agency**

Brian joined the NDFIA in November 2007. He spent most of his previous career in the banking industry, having held senior positions at Anglo Irish Bank Corp, ABN AMRO and CitiBank in Treasury, Capital Markets and Credit in Ireland and overseas.



## **Ronnie O'Toole, Chief Economist, National Irish Bank**

Dr. Ronnie O'Toole joined National Irish Bank in August 2007. In this role he is responsible for forecasting and analysis of the Irish economy. He publishes a quarterly index of inward investment, quarterly economic review, and recently published a report, 'The Emerald Isle: the Wealth of Modern Ireland' on the evolution of household wealth in Ireland.

Formerly a Senior Economist with Forfás, Dr. O'Toole has published a number of articles and reports on Ireland's trade, productivity and competitiveness performance. He recently published 'Perspectives on Irish Productivity', a book exploring aspects of Ireland's productivity challenge and containing 25 papers written by leading economic and management thinkers from Ireland and abroad. He has a Ph.D. in Economics from Trinity College, Dublin.



## **Pat McArdle, Group Chief Economist, Ulster Bank**

Pat McArdle, Group Chief Economist, has worked in Ulster Bank since 1996 where he is responsible for forecasting and analysis of the Republic and Northern

Ireland economies. Prior to that, he was Chief Economist in NCB Stockbrokers and also served as a public servant in the Department of Finance and the European Commission.

Pat is a Fellow of the Institute of Bankers, Council Member of the Foundation for Fiscal Studies, Member of the Securities Institute and the Financial Regulator's Consultative Industry Panel. He has a masters degree in Econometrics from University College Dublin and is a Qualified Financial Adviser (QFA).



## **Bruno Herbots, Partner, Beauchamps Solicitors**

Bruno Herbots is a partner at Beauchamps Solicitors and head of their Construction and Procurement Group. Bruno qualified in 1990 and has been recommended by Chambers Global, the world's leading legal directory for lawyers, as being 'top-notch on construction and procurement matters'. Bruno is a lecturer at Trinity College Dublin (postgraduate Diploma in Construction Law and Contract Administration) and University College Dublin (postgraduate Diploma in Arbitration).



## **Michele Connolly, Partner, KPMG**

Michele Connolly is a partner with KPMG Corporate Finance in Dublin, leading the team providing advice to the public and private sectors on Public Private Partnership and infrastructure transactions.

Michele and her team advised on all seven of the PPP transactions that closed in the Irish market place in 2007 including: M3 Clonree to Kells motorway; N6 Galway to Ballinasloe, M7/M8 Portlaoise PPP Scheme; M50 PPP Scheme, the award winning National Conference Centre (2007 European Leisure Deal of the Year); Criminal Courts Complex and the Greystones Harbour redevelopment. She is currently working on deals in the transport sector including the largest ever Irish infrastructure project – Metro North and in the accommodation/ cultural sector including the redevelopment of the National Concert Hall and the Abbey Theatre.

Michele is also actively involved in the development of KPMG's international PPP practice.

KPMG was named Global PPP Adviser of the Year, Transport Adviser of the Year and Justice Financial Adviser of the Year in the Infrastructure Journal Awards 2007.



## **Tom Parlon, CEO, Construction Industry Federation**

Tom Parlon was educated at Coolderry National School, Roscrea CBS, and Gurteen Agricultural College. He was elected to Dáil Éireann in the 2002 General Election as a Progressive Democrat TD for Laois-Offaly. He was appointed Minister of State at the Department of Finance and served from 2002 to 2007.

Previous to being a politician Tom Parlon held a number of senior positions in the Irish Farmers Association, including Deputy President (1991-1993) and President (1997-2001).

He joined the Construction Industry Federation as Director General Designate on October 1, 2007, taking over as Director General on January 1, 2008.

## **Paul Sweetman, Director, Transport & PPPs, IBEC**

Paul Sweetman is IBEC's Transport & PPP Policy Executive, coordinating the work of the IBEC Transport Council and PPP Council. Previous briefs in IBEC have included environment and local government policy. Prior to joining IBEC, Paul worked as an engineer in Northern Ireland and the United States.



## **Jimmy Quinn, President, Irish Road Haulage Association**

Jimmy Quinn is currently serving the final months of a two-year period as President of the Irish Road Haulage Association. I.R.H.A is the trade association of the road transport industry in Ireland. He was previously President for a two-year period in the mid 90s, and has been spokesman since then.

He was educated at St. Vincent's College, Castleknock and there gained a great love of business and commerce thanks to a strong business culture fostered by the college.

Third level Business Studies at Dundalk R.T.C followed for one year but the urge to get involved in business was stronger than an academic calling and he soon became a management trainee at the Goodman Organisation which was then enjoying strong growth in the food business.

At the tender age of twenty two he started off with a single vehicle hauling chilled foodstuffs all over Europe for leading food exporters and importers. This was a valuable education on the importance of the European Dimension and the need for Ireland plc to establish and maintain efficient supply chain logistics in order to attract Foreign Direct Investment. He has been an outspoken critic of the lack of understanding of the importance of the road transport sector, both in Dublin and Brussels. A strong advocate of free enterprise and the market economy, he has little time for the downside of the E.U., namely the consistent flow of regulation which threatens the existence of both hauliers and other SMEs.



## **Enda Connellan, Chief Executive of Dublin Port Company**

Enda Connellan is Chief Executive of Dublin Port Company which is responsible for managing Ireland's premier port. Located at the heart of Ireland's largest market, Dublin Port helps importers and exporters access the Greater Dublin Area in the most efficient way while also being positioned at the hub of the national road and rail network. The 30 million tonnes of trade that Dublin Port handles annually accounts for over two-thirds of Ireland's containerised trade.

Since his appointment as Chief Executive in 1994, Enda has overseen a significant turnaround in the fortunes of Dublin Port Company. Over the past fifteen years he has steered the Port Company from loss making to profitability, introduced competition within Dublin Port which remains the sole Irish port with competing terminals, reduced port charges, invested over €1/4 billion in port infrastructure, built a pension fund of €200 million and became the first and only state port company to pay a dividend to its shareholder. The significant investment has ensured that Dublin Port has been able to provide in-time capacity to cater for the fivefold increase in trade that the port now handles. Enda Connellan has also played a pivotal role in establishing Dublin as an attractive cruise liner destination. This trade now contributes almost €50 million to the local economy in tourism spend adding to the contribution of the 1.3 million ferry passengers using Dublin Port annually.



## **Conor Faughnan, Public Affairs Manager, AA**

Conor Faughnan is Public Affairs Manager for the AA and a member of the Advisory Panel of the Road Safety Authority. He is the motoring organisation's representative on matters relating to motoring, transport, consumer issues, road safety and the environment. He is a well-known media commentator on transport matters and a familiar voice to radio listeners since his days as a traffic reporter for AA Roadwatch.

He was educated at St. Michael's College in Ballsbridge and at UCD and holds qualifications in public relations and marketing; he has a Masters in business from TCD and has a background in journalism.

He began work with AA in 1989 as a broadcaster for AA Roadwatch before moving on to other aspects of the AA's business. He is married with three children and lives in Knocklyon in Dublin.



## **Matti Lahdenranta, MD, Helsinki City Transport (HKL), Finland**

M.Sc. Matti Lahdenranta has worked as the Managing Director of Helsinki City Transport since 2003. Mr Lahdenranta has a long career in the public transport business. Previously he managed Helsinki City Transport's Bus Unit in 2001-2002. From 1989 to 1996 he worked as the Managing Director of one of the biggest bus companies in Finland, Vantaan Liikenne Oy / Oy Linjebuss Finland Ab and from 1984 to 1989 as Managing Director in a smaller bus company Porin Linjat Oy. Before 1984 and from 1996-2000 Mr Lahdenranta worked as a consultant, mainly focusing on public transport issues. From 1996 to 2000 his consulting projects also included several strategic development projects for organisations in various business areas. The challenges of Lahdenranta are today connected to reorganising the public transport system in the Helsinki region. The decision has already been made to merge municipal Helsinki City Transport and regional Helsinki Metropolitan Area Council into one organisation which will be responsible for planning, tendering and developing public transport in the Helsinki region (1,3 million). The new organization will be active from the start of 1.1.2010.



## **Peter Brennan, Managing Director of EPS Consulting, is Chairman of the Dublin Chamber Transport and Infrastructure Committee**

He will be Chamber President in 2010. His interest in infrastructure dates from his time in Brussels as IBEC's Director for European Affairs when the issue of EU funding for infrastructure was to the fore. He played a key role in getting PPPs onto the public policy agenda. His company advises many clients in the construction and related services industries, in particular in relation to bid management. He was the lead author of the recently published report 'Ireland's Climate Change Challenge' and is author of a book, also recently published, 'The EU Negotiations that Shaped Modern Ireland.' He has a Ph.D in European Policy from UCD



## **Colm Holmes**

Colm Holmes is the CEO of the Chartered Institute of Logistics and Transport in Ireland (CILTI). The Institute is a professional body whose mission is to advance and promote the science and art of logistics and transport. The Institute offers training and education and is also the appointed agent for the Department of Transport and the HSA in providing the CPC, ADR and DGSA examinations. With over 30,000 members worldwide in 30 countries the Institute plays a leading role in developing professionalism in our industry. Prior to joining the Institute, Colm worked for the CRH and Folens Groups.

# programme

## Coffee & registration



### 8:20 Chairperson's opening remarks

Áine Lawlor, Presenter, Morning Ireland

### **CRITICAL SUCCESS FACTORS IN DELIVERING WORLD CLASS INFRASTRUCTURE**



### 8:30 MINISTERIAL ADDRESS: Government Priorities for Infrastructure

Brian Lenihan, Finance Minister

### 8:50 PANEL DISCUSSION – NDP Investment Priorities to secure Ireland's future competitiveness

Now that we are in the midst of an economic downturn with less taxation revenue available to fund critical infrastructure, where are the priorities for 2009 and where will borrowed funding be spent? Confirmed panellists include:

**Ronnie O'Toole, Chief Economist, National Irish Bank**

**Pat McArdle, Chief Economist, Ulster Bank**

**Dermot O'Leary, Chief Economist, Goodbody Stockbrokers**

### 9:30 Green Public Procurement (GPP): A New Challenge

- Sustainable Development Strategy
- Obstacles to GPP
- Eco Criteria
- The Truth Behind Sustainability; and
- The Risk of Getting it Wrong



**Bruno Herbots, Partner and Head of Construction and Procurement, Beauchamps Solicitors**

### 10:00 Current Pipeline IPPP

- Role of the National Development Finance Agency
- Progress to date
- Deals done
- New procurement role
- Pipeline of advisory mandates and pipeline of procurement projects
- Challenges ahead



**Brian Murphy, Deputy Director, National Development Finance Agency**

### 10:30 Morning coffee and exhibition

### 10:55 Infrastructure - Now is the time for more not less - it also goes wider than roads and rail, how PPP can help in times of constrained spending

- Why do we need to continue investment in infrastructure?
- Why should we do it through PPP and what are the benefits?
- What PPP can bring in times of constrained fiscal finances
- Case studies on projects in other sectors suited to spend through PPP outside the core transport area

**Michele Connolly, Partner, KPMG**

### 11:25 PANEL DISCUSSION: Prospects for the construction industry

Confirmed panellists include:

**Tom Parlon, CEO, Construction Industry Federation**

**Sean O'Laoire, President, RIAI**



## 12:00 Architecture and Masterplanning

- Making Plans – Are there benefits in Urban Design?
- Examining the Case Studies – Lessons learnt
- Emerging Priorities

**John O'Mahony, M.D. O'Mahony Pike Architects and Urban Designers**

## 12:30 Lunch and exhibition

## 1:40 Welcome back – Afternoon chair

### 1:45 PANEL DISCUSSION: Dublin Big Dig – Difficulties facing the Capital

- Infrastructure needs
- Priorities
- Current Projects

**Confirmed panellists include:**

**Michael Philips, Dublin City Council**

**PJ Timmins, Dublin Chamber of Commerce**

**Basil Good, Dublin City Business Association**

**Gary Keegan, Director, Acumen Public Consultant & Mediation Ltd**

## TRANSPORT INFRASTRUCTURE

### 2:25 Dublin Port Company – Delivering capacity to ensure sustainable growth through trade

- Serving the needs of importers and exporters through strategic investment
- How competing terminals at Dublin Port have ensured lower prices
- Balancing the needs of movement of goods and movement of people
- The environmental case for ports located close to their markets
- How world-class cities benefit from ports at their heart

**Enda Connellan, Chief Executive, Dublin Port Company**



### 2:50 INTERNATIONAL CASE STUDY: Helsinki keeps traffic network flowing - big investments in public transport infrastructure

- Vision and strategies
- PTA – investment plans
- What makes Helsinki a public transport city?

**Matti Lahdenranta, MD, Helsinki City Transport (HKL), Finland**



## 3:20 Afternoon Coffee & Exhibition

### 3:40 PANEL DISCUSSION: Transport 21 – What's going on?

With a total budget of €34.5 billion – Transport 21, the major upgrade of the state's infrastructure is expected to become a target for cuts. By the time this conference takes place, we should have a more accurate picture of which projects may be delivered on time and within budget. The panel will discuss

- The impact of cuts on certain projects
- Metro North
- Where now for public / private partnerships

**Paul Sweetman, Director, Transport & PPPs, IBEC**

**Jimmy Quinn, President, Irish Road Haulage Association**

**Conor Faughnan, Public Affairs Manager, AA**

**Colm Holmes, CEO, CILT Ireland**

## 4:20 KEYNOTE ADDRESS:

### Making Travel and Transport Sustainable!

- Defining sustainability in a travel and transport context
- Climate change issues affecting transport
- Impact on cars, HGVs and other transport modes
- What the Sustainable Travel and transport Action Plan (STTAP) is about
- Land use and transport issues
- Prioritising the challenges

**Maurice Mullen, Assistant Secretary General with responsibility for Sustainable Transport Policies and Corporate Affairs**



### 4:50 PANEL DISCUSSION: The new Dublin Transportation Authority – another appointed body with no democratic accountability or the answer to Dublin's transport crisis?

**Peter Brennan, chair of Dublin Chambers Transport Committee**  
**Fergus O'Dowd, Fine Gael**

## 5:30 Close



# exhibition opportunities

You could promote your business face-to-face with decision-makers in the waste management sector by exhibiting at this event. For details, contact Suzanne Brennan, Conference Director, on 087 9191292 or e-mail [suzanne.brennan@iquest.ie](mailto:suzanne.brennan@iquest.ie)

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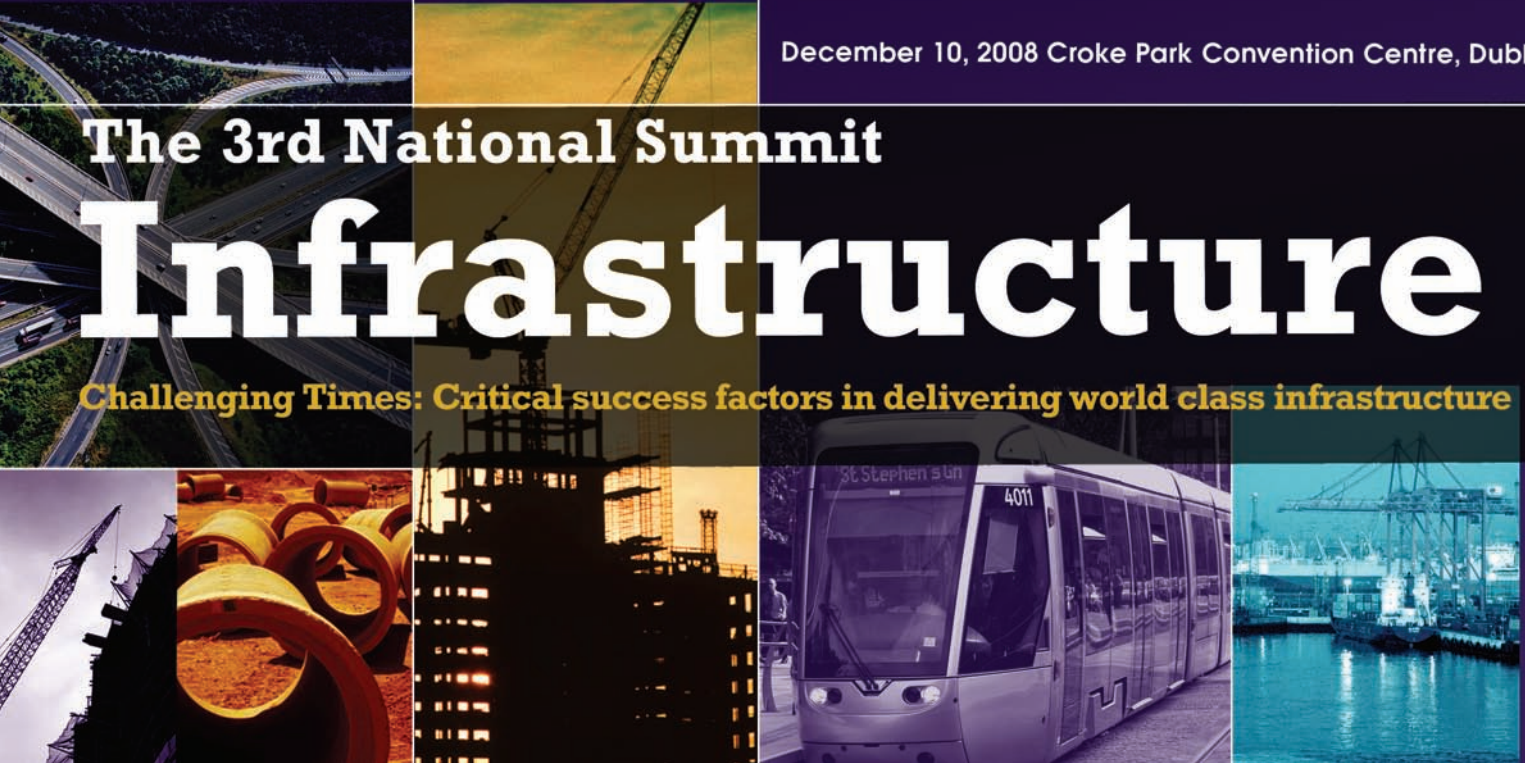


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# The 3rd National Summit

# Infrastructure

Challenging Times: Critical success factors in delivering world class infrastructure



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Early Bird – registration and payment before November 19, 2008

One day €450 + Vat €94.50 = €544.50

Registration and payment after November 19, 2008

One day €495 + Vat €103.95 = €598.95

### Special discounts

Send three or more delegates from the same organisation and save

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### Cancellations and booking policies

Refunds are not available, but places are transferable once notice is given.

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